

1 Q. **2013 General Rate Application, Intercompany Transaction Costing Guidelines –**
2 **Exhibit 8**

3 Page 5, lines 20-23 - Describe any changes to the Bill Rate budgeted for 2013 to
4 2015.

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7 A. The Bill Rate is calculated based on two components—a salary component and a
8 fully loaded cost component. A change in either component will affect the Bill Rate.
9 The salary component is expected to increase in line with annual pay scale
10 adjustments and collective agreement wage increases. There is no change currently
11 anticipated in the fully loaded cost component of 57% for 2014 and 2015. Hydro
12 will continue to review its labour costs to ensure the billing rate is appropriately
13 reflective of actual costs incurred.